# 2023 Nonprofit Application Webinar

King County
Employee Giving Program

# Today's Agenda

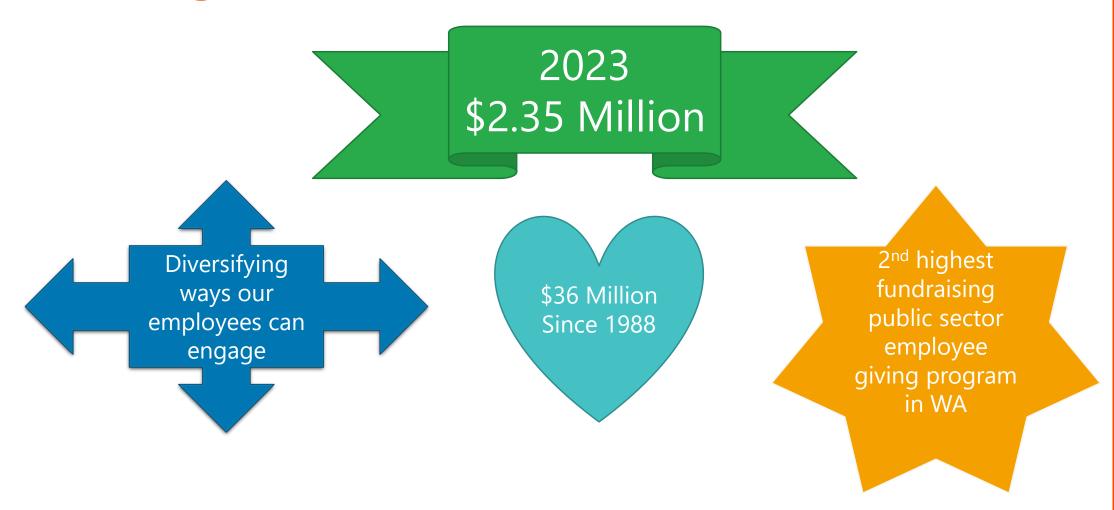
About the KCEGP About the Application & Eligibility What to Expect Why Workplace Giving? Q & A

### **About the KCEGP**

- For employees of the government of King County.
- Year-round program: including natural disaster relief, volunteer, community partnerships and Annual Giving Drive.
- It is governed by King County Code.
- All charitable solicitations by and of King County employees must be done through the KCEGP.
- Employees may participate in several ways including:
  - payroll donation, time donation, direct check, credit card and up to three days sick leave for volunteering.

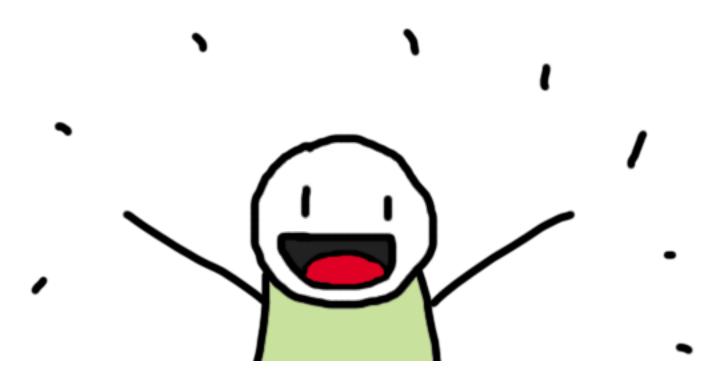


# Our Story – When we give together, we change the world for the better.

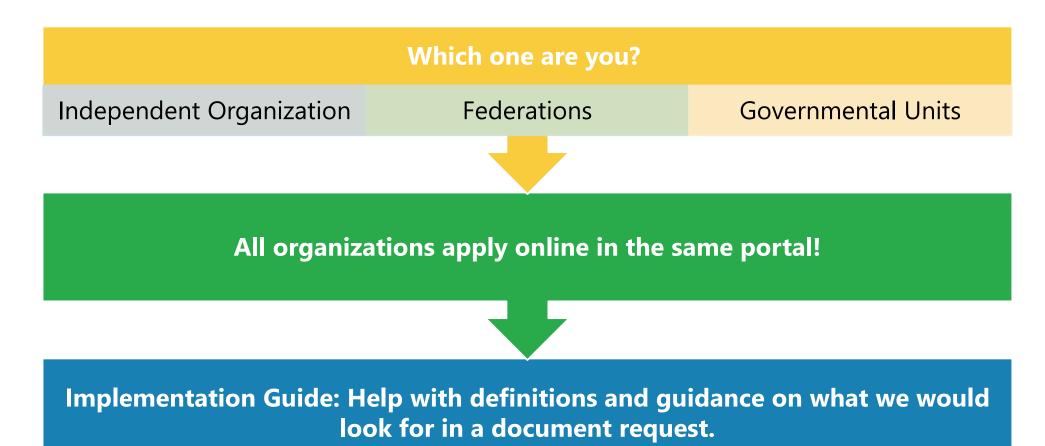


# **All Online Application**

"If everything in my life was as easy as filling out the KCEGP application I would probably never have to use the \*\*BLEEP\*\* word ever again"



# **Applications**



# **Functionality**

### **Platform: Microsoft Dynamics Portal**

- You can save and return
- Will see a visual warning for many eligibility requirementstelling you right away.
- Other team-members can review/collaborate before submission.

### **Returning organizations**

- Most information pre-populated
- Use your log-in *or* an invitation code.
  - Invitation codes are one-time use. Not required if you already have a log-in.

# **Tips for Online Application**

- Write down log-in information.
- Read the Implementation Guide.
- Have required attachment(s) ready ahead of time saved in a folder.
- Fields marked with an asterisk \* are required.
- Submit EARLY!



# **Required Attachments**

### **New Organizations**

- □ King County W-9 (Do **NOT** use Federal W-9)
- Copy of IRS determination letter
- □ Screenshot of Washington Secretary of State Charitable Solicitations Registration showing Active Status and current renewal date.

### **Returning Organizations**

□ Screenshot of Washington Secretary of State Charitable Solicitations Registration showing Active Status and current renewal date.

However, documentation should be on file with organization to substantiate remaining requirements.



### ORGANIZATION INFORMATION

Organization Name: Happy Today

Name

Purpose/Mission of the To bring happiness to the world.

FEIN Number: 911234567

UBI Nu

Registration Number: 123456

Federal Tax Exempt Status: Yes

Is this Organi registered in the S

Also known as Names:

Federal Status Type: 501(c)(3)

Washii

Jurisc

Happy Tomorrow

Organization:

Status: Active

Renewal Date: 11/30/2023

This date must be after 5/04/2023

Example **SOS Screenshot** 



KING COUNTY SUBSTITUTE W-9	Request for Taxpayer Identification number and Certification	Give form to King County. Do not send to IRS.
Name (as shown o	n Invoice)	
Business Type		
	C-Corporation S-Corporation Disregarded	Entity
	☐ Government ☐ Individual	
☐ Limited Liability Co☐ Non Profit ☐	<u> </u>	35 1070
Business Registrat	☐ Partnership ☐ Sole Proprietor ☐ Trust/Estate tion Information	
	egistered to do business and the corresponding State Reg	istration Number
State:	Registration Number:	
Purchasing Location	on Information	
Physical Address		
City , State, and Zip		
Remittance Information Remit Address (if diffe		
Trenite Addieso (il dine	Tent than above)	
City , State, and Zip		
Oity , Otate, and Zip	1//	
Tax Reporting Nam	ne and Tax Identification Number of Social Securi	tv Number
Enter your Tax reporti	ng Name and address. The Tax Identication number prov	ided must match the name
177	orting Name" line. For individuals, this is a r social secur	ity number (SSN).
Tax Reporting Name	• •/	
T D All		
Tax Reporting Addres	\$	$\wedge$
T B	ete end 7in	<del>/                                    </del>
Tax Reporting City, St	ate, and ZIP	
<del>-</del>		<u> </u>
l ax Identification Num	nber, Employer Identification Number or Social Security Nu	mber:
Under penalties of per		
	on this form is my correct tax reporting name and identific U.S. person or U.S. Business Entity.	ation number.
	o.a. person or o.a. business Entity. backup withholding due to failure to report interest and divi	dend income.
4. I am exempt from F		
Certification instruct	ions. If you are not a U.S. citizen, U.S. person or U.S. Bus	siness Entity, you must cross
	will need to provide a completed King County W9 form as	
Sign Here >		
		to Signad
Print Name of Signer	u Da	te Sianed

Version: 2 King County Substitute W9 Dated 2/23/2015

# Example King County W-9

INTERNAL REVENUE SERVICE P. O. BOX 2508 CINCIDDATI. OH 45201 DEPARTMENT OF THE TREASURY

Date: OCT 04 2002

eployer Identification Number

DEAT

SARRIAGE BANKSON.

2794 33 244

Contact Telephone Number:

June 1998 Addendum Applies:

Dear Applicant:

This modifies our letter of the above date in which we stated that you would be treated as an organisation that is not a private foundation until the expiration of your advance ruling period.

Your exempt status under section 501(a) of the Internal Roverus Code as an organization described in section 501(c)(3) is still in effect. Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Code because you are an organization of the type described in section 505(a)(1) and 170(b)(1)(A)(vi).

Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you loss your section 509(a) (1) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act, or the substantial or material change on the part of the organization that resulted in your loss of such status, or if he or she acquired knowledge that the internal Revenue Service had given notice that you would no longer be classified as a section 509(a) (1) organization.

You are required to make your annual information return, Form 990 or Form 990-82, available for public inspection for three years after the later of the dum date of the return or the date the return is filed. You are also required to make available for public inspection your exemption application, any supporting documents, and your exemption letter. Copies of those documents are also required to be provided to any individual upon written or in person request without charge other than reasonable fees for copying and postage. You may fulfill this requirement by placing these documents on the Internet. Penalties may be imposed for failure to comply with these requirements. Additional information is available in Publication 557.

Tax-Exempt Status for Your Organization, or you may call our tell free number shown above.

If we have indicated in the heading of this letter that an addendum applies, the addendum enclosed is an integral part of this letter.

Letter 1050 CDC/CGB

# Example IRS Tax Determination Letter



# EMPLOYEE GIV NONPROFI

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)GRAM

# Program Details

Welcome to the King County Employee

### Nonprofit benefits at a glance

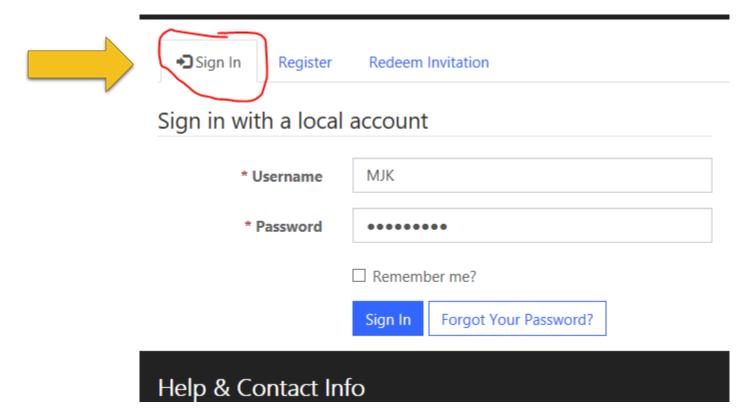
King County

- · Access to 14,000 King County Employees
- · Donations and Volunteers
- · Adoring fans for life

View More

# Returning portal users

Sign-in using your username and password



# Forget Username?

Go to the Knowledge Base

# Knowledge Base

All **▼** 

Search

### Most Popular

Most Popular Articles



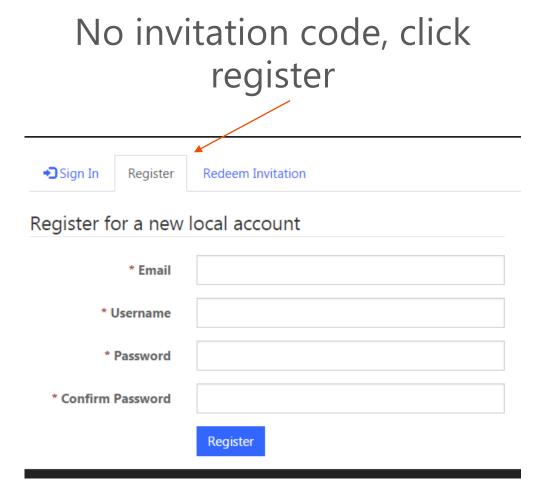
Forgot Username?

Provides instructions for a Portal User to recover their u

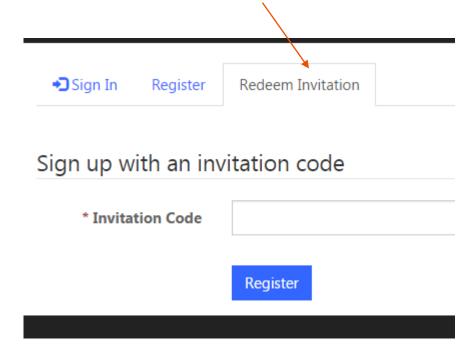
Most Popular Articles

Forgot Username?

# New portal users



# Have invitation code, click redeem invitation



- nonprofits already in portal
- employee referrals

### Profile



Profile

Nonprofit Information

Manage access

### Welcome!

Want a quick primer? Check out the online demo here. (9 minutes)

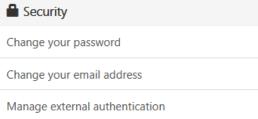
You can save and return at anytime - just remember your username and password!

This log-in is specific to you and will be linked to your organization.

Once you are all done, or if everything looks good, click update for the next step.

Tell us about you:

# Your user profile



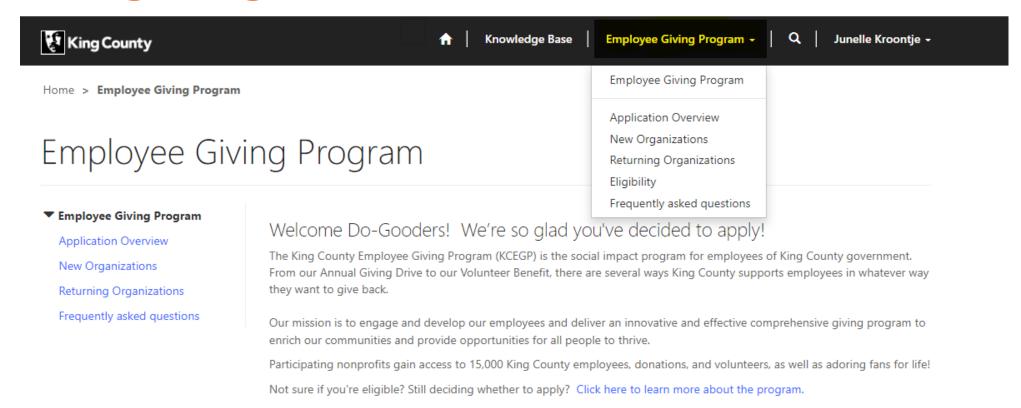
### Your Information

First Name *	Last Name *
Junelle	Kroontje
Title	E-mail *
Chief Happiness Officer	Junelle.kroontje@kingcounty.gov
Mobile Phone	Business Phone
	206-263-9405

Update

**Update Profile** 

# **Navigating the Portal**



# **Left Hand Navigation**



Home > Employee Giving Program > Application Overview

### Application Overview

► Employee Giving Program

Application Overview

New Organizations

Returning Organizations

Frequently asked questions

### Application Overview

Our goal is to help you successfully apply to be in our program! We have created lots of tools and are happy to help at any step along the way. Give us a call (206) 263-3646 or send us an email <a href="mailto:employeegiving@kingcounty.gov">employeegiving@kingcounty.gov</a>

### 2023 Application Cycle April 12 - May 4

- First time applying? We highly recommend you attend one of our <u>Application Workshops or watch the webinar</u>.
- All nonprofits in our program must apply and meet our <u>eligibility requirements</u> annually. Successful completion of the application doesn't guarantee that you are <u>eligible</u>, though we have built-in warnings on most fields that will indicate ineligibility based on a response.
- You are applying today for the program participation beginning in September 2023. The cycle ends with engagements through September 2024 and disbursements through 4th quarter 2024. See a past example.
- Fields marked with a red asterisk are required.
- $\bullet \ \ \text{Submit EARLY so there is time for us to contact you to fix any problems with your application.}$
- By clicking the submit button on the last page, you are declaring under penalty of perjury under the laws of the State of Washington that all statements made in this application are true, complete and correct. Incomplete or ineligible

### **New Users – Activate Portal Account**

### **New Organizations**

▼ Employee Giving Program Application Overview

### **New Organizations**

Returning Organizations Frequently asked questions

### How do I know if I am new or returning?

Returning organizations redeemed an invite code or you are on this list.

### **New Organizations**

### First things first: Activate your Nonprofit Portal Account.

After you have created your personal log-in, you need to Activate the Nonprofit Portal Account. You only have to do this once, for as long as you are with us. It can take up to 24 hours for portal account requests to be approved.

Activate Portal Account

### One time action

Once the nonprofit portal account is activated, you will receive an email and you will lo longer be able to access the page via the button above.

### Application

There are two parts to completing the application. Both sections are required.

- Account and contact information.
- 2. Eligibility and further information.

On Part 2: Eligibility you will need to upload three documents.

\*Tip\* Make a folder on your computer and save all three together.

## Activate nonprofit portal account

Do you see the red error message "The record you are looking for couldn't be found - Sign-in or redeem your invitation code here.

If you redeemed an invitation code, congrats! You are already setseeing this page at all. In case you do though <u>Skip to Parts 1 and 2</u> this page again you will lose what is already in the system.

### Setting up your account

Fill out the information below and click submit.

Once you have submitted a request for a nonprofit account it may take up to **24 ho** to be complete. You will be unable to submit an application until your nonprofit par *Once complete you will receive an email to continue with Parts 2 and Steps 3*.

Once your nonprofit partner account has been activated:

Go to Part 1

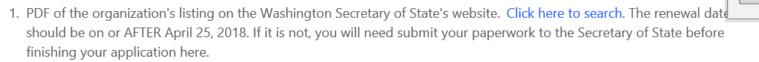
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nail *
unelle.Kroontje@kingcounty.gov

# **All Users: Nonprofit and Contact Info**

On Part 2: Eligibility you will need to upload one document.

\*Tip\* Make a folder on your computer and it ahead of time.



**Important, new this year:** The Secretary of State has changed the charities website and the letter they provide for verification. We believe that in the future it will be make verification much easier. Right now, however, it makes it slightly more complicated.

- The new letter format from the Secretary of State can **not** be accepted. It does not verify current registration.
- There is no longer a unique URL to your specific listing on their website.

The **website can** now be used for verification. However, because we can't link directly to your listing, you will need to make a PDF of the page and upload it with your application.

Continue to the application by clicking below:

Nonprofit and Contact Information



Delete

New ▼

### Part 1: Nonprofit and Contact Information

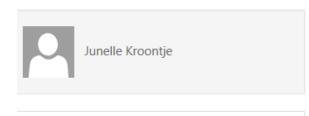
Ask yourself:

How would a potential donor look for me?



# Part 1: Nonprofit and Contact Information

### **Nonprofit Information**



Profile

Nonprofit Information

Manage access



Change your password

Change your email address

Manage external authentication

# Part 1: Nonprofit and Contact Information

Fill out below and click the submit button. Please proofread!

This information will be used to populate marketing materials, communications, and other systems. Errors or omissions are the responsibility of the nonprofit.

This section can be updated all year long - though changes to nonprofit information may not show up immediately in our online database.

Once you see a green bar that says "Submission completed successfully" click on the "Go to Part 2" button:

Go to Part 2

### Summary

Account Information

Nonprofit Legal Name \*

Happy Today

### Summary

### Account Information

Nonprofit Legal Name \*

House Stark

### Doing Business As (DBA) Name

This is the name that will be published.

Stark

Federal Tax ID \*

XX-XXXXXXX

34-5678901

### King County Employee Giving Program Code

Assigned by King County

3456

Website \*

If no website, put www.no-web

http://www.kingcounty.gov

Facebook Page

### **Nonprofit Short Description**

150 characters, without spaces, do NOT include nonprofit name, we will put it right above. The 180 character counter below includes spaces.

180 characters remaining

Stark desc

### Physical Address

456 Blvd Suite 1000 Puyallup WA 98446

### Mailing Address

456 Blvd Suite 1000 Puyallup WA 98446

### **Check Address**

Check Address: Street 1

This is where checks should be mailed.

456 Blvd

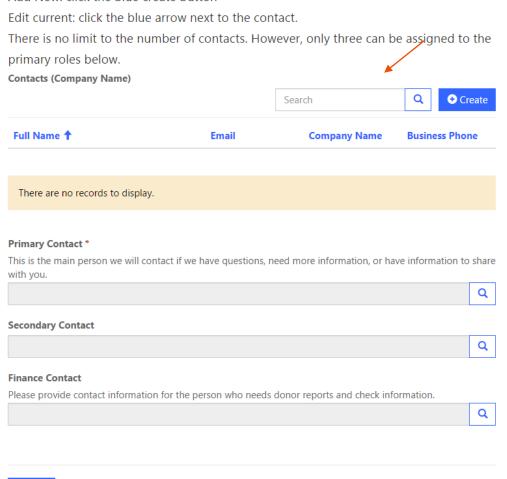
**Check Address: Street 2** 

Suite 1000

### **Contact Information**

### Contacts

Add New: click the blue create button



# Part 1: No Informatic

Fill out below and click the

This information will be used omissions are the responsibi

This section can be updated immediately in our online da

Once you see a green bar the

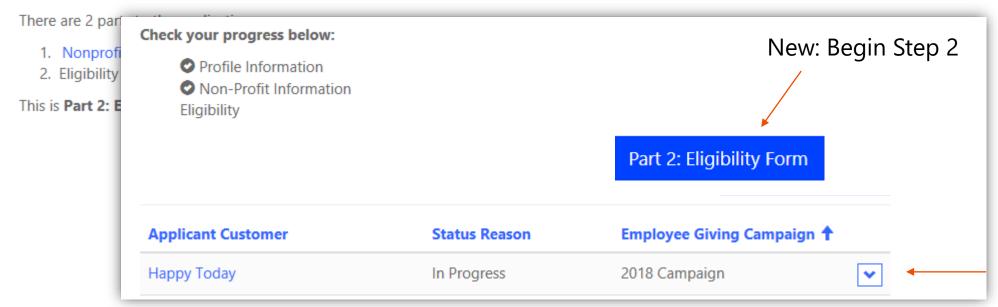
Go to Part 2

# Part 2: Eligibility and other info

Home > Ligibility

## Eligibility

### Welcome!



Returning or Review:
Application in progress

# **Choose Application Type**

- Federation,
- Government, or
- Independent

98% choose this one! Ask me if you don't know.

### **Other Information**

- ServiceCategories
- CommunitiesServed
- Links to Nonprofit Rating agencies

Part 3: Eligibility and other information



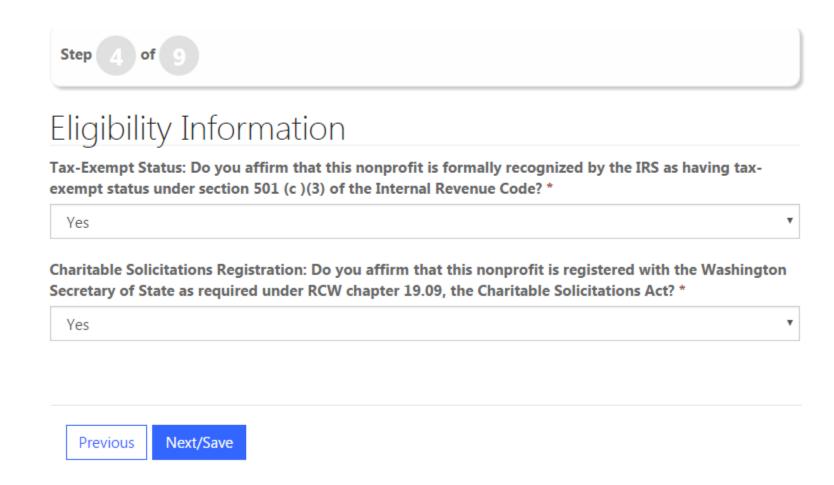
### Service Categories

Please indicate your top three organizational purposes using the service category options below.

Choice 1 should be your primary category of service. This is where your main listing will be and tied to results reporting.



# **Eligibility Information**



# **Eligibility Requirements**



RECOGNIZED BY THE IRS AS HAVING TAX-EXEMPT STATUS UNDER SECTION 501(C)(3) OR IS A GOVT UNIT OF THE STATE OF WASHINGTON



CURRENT REGISTRATION WITH THE WASHINGTON SECRETARY OF STATE CHARITABLE SOLICITATIONS OFFICE RCW 19.09



AFFIRM ADHERENCE TO, OR
CLAIM A LEGAL EXEMPTION
FROM THE
NONDISCRIMINATION POLICY



TURN IN A COMPLETE AND ON-TIME APPLICATION

# **Eligibility Requirements Cont.**



Providing or conducting real services, benefits, assistance, or program services for 2 years.





Active governing body (board) whose members have affirmed adherence to a conflict-of-interest policy and a majority of whom serve without compensation; and any compensated members do not serve as the board's chair or treasurer



# **Eligibility Requirements - Finances**

- ✓ Annual financial statement prepared in accordance with generally accepted accounting principles (GAAP).
- ✓ Tiered Financial Review Requirements:

Annual Gross Income	Financial Review Requirement for Preceding Accounting Year
>\$3 million averaged over 3 years	(b) An audited financial statement prepared by an independent certified public accountant
If does not meet above then preceding accounting year: ≥\$1 million	(a) The federal financial reporting form (e.g. 990, 990PF, 990EZ, 990T) the organization normally files with the IRS which must be prepared by a certified public accountant or other professional who normally prepares such forms in the ordinary course of their business; or (b) An audited financial statement prepared by an independent certified public accountant.
Less than \$1 million	Internally produced financial statement presented to the governing body (board of directors).

# **Eligibility: Certifications**



IN COMPLIANCE WITH WA LAWS.



WON'T SELL OR DISTRIBUTE DONOR LISTS.



PROVIDE DOCUMENTATION UPON REQUEST.



TRUTH IN ADVERTISING.



USE OF MATERIALS & INFORMATION FOR MARKETING.



ELIGIBILITY REVOCATION IN CASES OF FRAUD AND CHANGE OF STATUS.



COMPLIANCE WITH US REGULATIONS AND OFAC.



APPLICATION IS TRUE AND CORRECT

ocked Persons subject to such sanctions, and overviews and guidelines for each such sanctions progran juind at www.treas.gov/ofac. Should any change in circumstances pertaining to this certification occur at me, the organization will notify the King County Employee Giving Program immediately.  Meets the basic standards and criteria as set forth in the King County Code chapter 3.36, and in the Rublic Rules, both of which govern the KCEGP and are represented in this application, and that the inform rovided in this application, including all hard copy and electronic attachments, is true and correct and the opplication has been properly certified by an authorized officer of the organization.  By signing this application, I hereby authorize that any information included in this application may be any KCEGP materials including, but not limited to, print materials and the website, and may be given to CEGP donor base.  y clicking on the submit button below, I, declare under penalty of perjury under the laws of the S	CEGP nation nis
	tate of
ashington that the forgoing is true, complete, and correct.	tate or
	•
uthorized Officer certifying the application *	
	Q
ame of the person electronically signing this application *	
	Q
ontact to receive email confirmation *	
	Q
ote Text	
There are no notes to display.	
Previous Submit	

# Submit!

Submission completed successfully.

### Turn IN!

# Applications Due: May 4, 2023

# What to expect?

- If you make a mistake, we will reach out to you to give you a chance to fix.
- Notifications by July

### **Annual Giving Drive Nonprofit Cycle**

### 2017 Annual Giving Drive Cycle

March - April 2017 • Apply here for 2017 AGD

October -November 2017

> 2017 Annual Giving Drive (AGD)

January 2017-January 2018

> Distributions that result from 2017 AGD

It is possible to receive checks from the 2017 cycle and not be in/eligible for the 2018.

Around the same time you are receiving your first checks from the 2017 cycle, the application process will begin for 2018.

March 2017 2017 January 2018-2019

Please note: Nonprofits must reapply for each new cycle. Write-ins are not allowed and donations will not be processed for nonprofits not in the program.

### 2018 Annual Giving Drive Cycle

March - April 2018

> Apply here for 2018 AGD

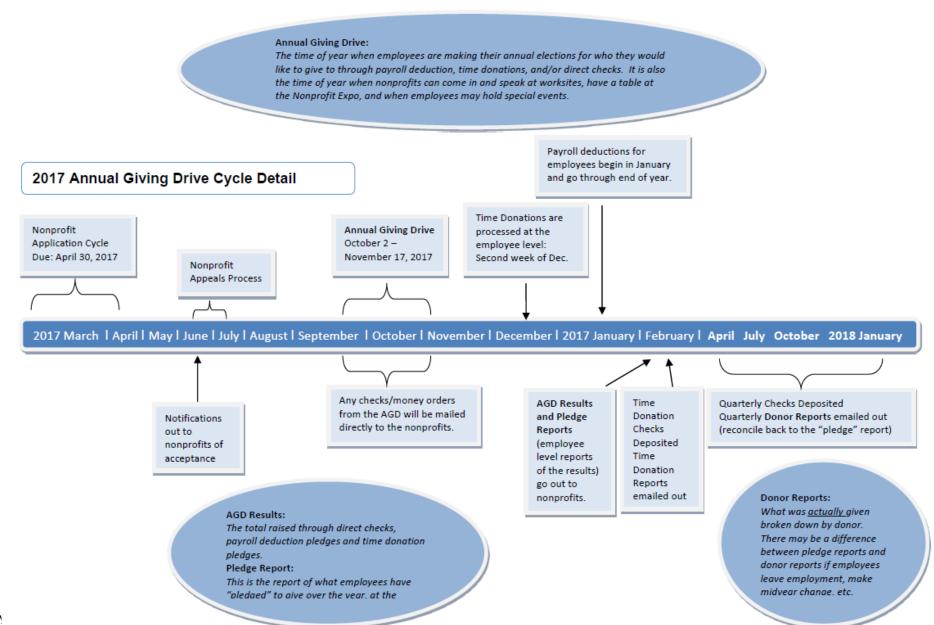
October -November 2018

> • 2018 Annual Giving Drive (AGD)

January 2018-January 2019

> Distributions that result from 2018
> AGD

# King County Employee Giving Program



# **Engagement & Marketing**

### **Assumptions:**

- We have more than 15,000 Employees.
- 1/3 are working remotely, 1/3 are hybrid, 1/3 are on site.
- We anticipate more in-person events this year along with continued virtual engagement.

### **Engagement Opportunity Focus:**

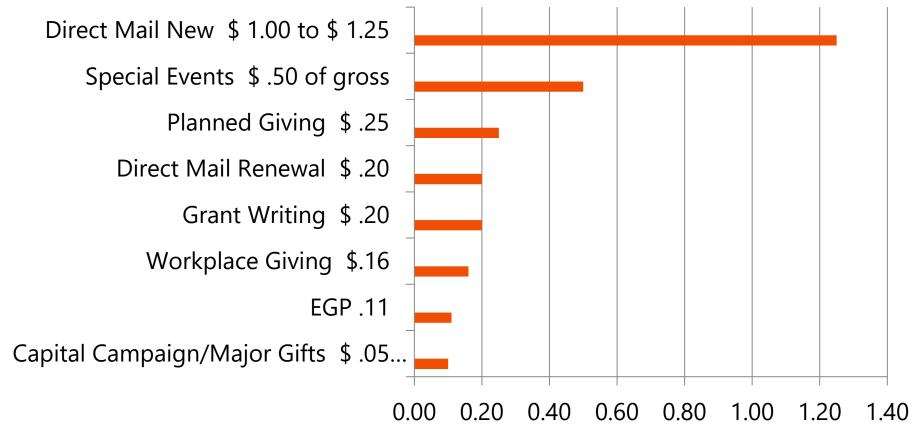
- Online Expos & Presentations
- Videos and YouTube Playlist
- Virtual Nonprofit Discovery

- If you are creating marketing material for one place – use it for every other place!
- Speaking at meetings

# Why Workplace Giving?



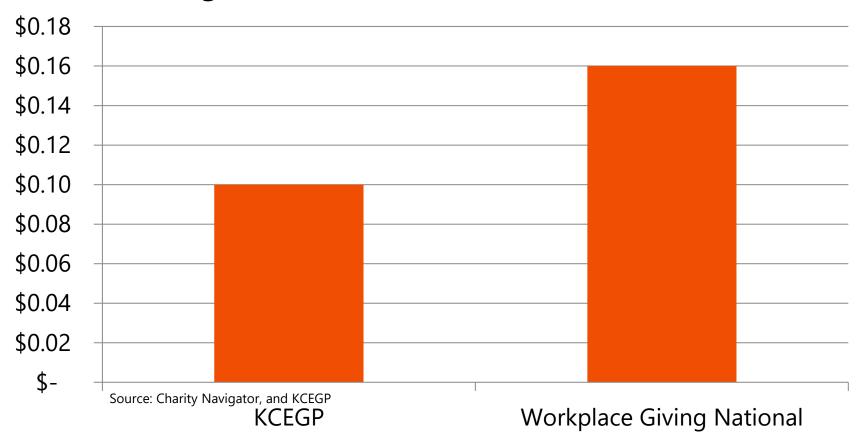
# National Average cost to raise a \$



Source: James Greenfield, Fund-Raising: Evaluating and Managing the Fund Development Process (1999), Charity Navigator, and KCEGP

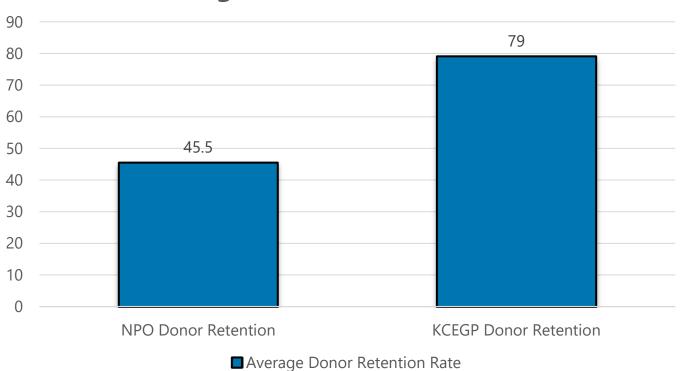
### **Low-Cost**

### **Average Cost to Raise and Administer a \$1.00**



# **Higher Retention**

### **Average Donor Retention Rate**



74% Higher Retention

Source: http://afpfep.org/wp-content/uploads/2018/04/2018-Fundraising-Effectiveness-Survey-Report.pdf
King County Employee Giving Program 2023 Application Webinar

### **Benefits**



Unique Revenue Source – Time Donation.



Unrestricted Gifts – use where most needed.



Donor–Centric: Can give all in one place, one time, can remain anonymous and still have everything for taxes, seamless.



Efficient – One report and one check for you saving you staff time and energy.



Low risk– No upfront cost other than the application.



Low attrition over the year and higher retention year over year.

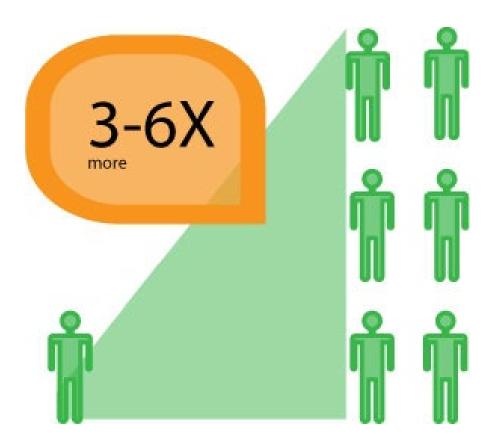


Marketing presence & leverage.



Volunteer programming.

# **The Power of Payroll Donation**



Move from buying a book to building a library.

# Questions?

www.kingcounty.gov/giving employeegiving@kingcounty.gov (206) 263-3646